

# SAVOR THE SUCCESS

## HEADQUARTERS

### SAVOR MASTERMIND GROUP LEADER - Q & A

#### ***What is a Savor Mastermind Group?***

Think learning team, focus group, think tank... and food! These intimate groups (up to 10 Savor Premium Members) meet in your community once a month to do three things:

1. *Learn from the NYC panel of experts.* We record our live events, post them in a private café on Savor's website, and you download them onto a DVD to show to your members. These exclusive recorded sessions are only available for Premium Members and Savor leaders.
2. *Mastermind with other women.* You each get time for everyone to brainstorm and help you with your projects and goals. It will help you to design a plan of action, get contacts and support, and hold you accountable for your goals.
3. *Eat and Savor!* Each group either does a potluck dinner or brings in a food component whether it's snacks, desserts, or lunch. Why food? It breaks the ice and creates an intimate atmosphere that has everyone craving to come back month after month.

#### ***What materials do I need?***

1. DVD and TV/computer to be able to play the video from the NYC Expert Panel
2. Notebook and pen to record everyone's goals
3. Sass, style, and spunk to run the meetings in an inspirational and fun way!

#### ***How are the meetings run?***

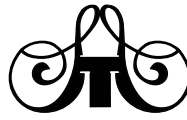
1. Make sure to ask people to bring food on a rotational basis. This creates a sense of responsibility, community and ownership. A meeting that is centered around food is so much more fun!
2. 45 minutes: Have people gather around with their plate of food to watch the NYC expert panel on a TV screen or computer. After the video, ask them for their thoughts or ideas.
3. 1 – 1 ½ hours: Give each person the opportunity to talk about their projects and goals. We will train you on how to lead this fun and valuable session.

#### ***What do I have to do to become a Savor Mastermind Leader?***

Savor Leaders must be Premium Members and need to fill out an application process at <http://www.savorthesuccess.com/leader-app>. Savor Leaders are also accomplished businesswomen who know how to lead and inspire others. Once approved by our board, you will need to go through a training session.

#### ***How much does it cost to go through the training and to become a Savor Leader?***

The cost is just \$250/year. Remember that this is tax-deductible! This entitles you to go through the training, hold monthly meetings, have access to the Savor Team Café, have your own web portal to enter group dates, and attend monthly meetings with Angela Jia Kim, CEO of *Savor the Success*.



# SAVOR THE SUCCESS

## HEADQUARTERS

### ***Do I get paid for being a leader?***

YES! You get 50% of the Premium Membership fee from your Premium Members. A check is issued to you on the 15th of every month. You are paid for the months that you hold your mastermind group.

### ***What are my responsibilities as a Savor Leader?***

You will hold 10-11 monthly Savor Mastermind meetings during the year. You will also be the “lighthouse” for your members by inspiring them at every meeting and helping them to understand Savor’s other Premium Member benefits and the website. You will be serving as the liaison between Savor headquarters and our members.

### ***How do I get Premium Members to join?***

You can post your meetings on your Savor Mastermind page and direct women entrepreneurs to your page. We probably already have members in your area who are just waiting for a Savor group to form! You can also reach out to your network and post on meetup.com and craigslist.org.

A great way to kick-start your Savor Mastermind Group is to host a Launch Party at a local boutique (hopefully owned by a woman entrepreneur) or at a member’s home. You’ll have food there, have everyone introduce herself, and share what Savor offers them on a national level and what Savor Mastermind Groups are all about.

### ***How and when do I get paid from Savor Headquarters?***

Savor issues checks on the 15th of every month for the previous month’s activity. In order to get paid, you must hold a meeting during the month. All you need to do is the following:

1. Post your meeting on your chapter page.
2. Make sure to take a photo of the event and post the photo to your group café.

### ***How do I accept payment from our members for the meetings?***

Savor Leaders never have to accept payment from their members. All payments are processed via the website. You never have to deal with the hassle of checks, cash, or credit cards - we take care of it for you.

### ***What prevents others from starting their own non-Savor groups?***

Savor is a national network with a cutting-edge website that allows your members to connect and learn on a national basis. They get invaluable PR tools that would normally cost them thousands and thousands of dollars on their own.

They also get access to our national seminars and events. They can’t get all of that if they create their own groups.

***Ready to become a leader and start a group in your community?*** Fill out an application at <http://www.savorthesuccess.com/leader-app>. We look forward to having you as part of our exciting team!